

Capital Square Expands Executive Team with Two New Hires

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Capital Square, a national investment sponsor specializing in tax-advantaged real estate offerings, has hired Austin Griffin as chief financial officer and Colleen Nichols as associate general counsel.

“After an exhaustive national search, we are pleased to report that Austin Griffin has joined Capital Square as chief financial officer,” said Louis Rogers, founder and chief executive officer of Capital Square. “Austin brings an exceptional background in real estate, management and construction, and will help lead Capital Square’s executive management team.”

In his new role, Griffin will be responsible for the overall financial strategy at Capital Square, including formulating, monitoring, directing and implementing strategic business plans involving the company’s capital and profitability.



Griffin has more than two decades of experience as a corporate executive and has overseen finance and accounting functions for multiple national retail portfolios, multifamily portfolios with more than 20,000 units, and others that included hotel/hospitality, commercial, office and manufactured housing real estate.

Prior to joining Capital Square, Griffin served as chief financial officer at The Caton Companies, which oversees operations and assets for a portfolio of nine companies with more than \$1 billion in assets and \$350 million in revenue.

Previously, Griffin served as chief financial officer at Tzadik Management, where he managed finance and accounting functions, and also served as chief financial officer at F9 Investments, LLC, which oversees operations and assets for four companies with \$1 billion in annual revenue. Additionally, he served as chief executive officer at 123 Global, the real estate and development company for Learning Care Group and La Petite, Inc.

Griffin holds a bachelor's degree in business from Indiana University, an M.B.A. in finance from the University of Chicago, and a master's degree in accounting from Keiser University. Griffin has held a certified property manager designation from the Institute of Real Estate Management for 20 years.

Capital Square also appointed Colleen Nichols as associate general counsel. Prior to joining Capital Square, Nichols served as associate attorney with the real estate and securities practice groups of several Richmond, Virginia law firms, including Peake Law Group, Moran Reeves & Conn and Kaplan Voekler Cunningham & Frank.

"Having worked on projects for Capital Square as outside counsel, she is ideally suited to join Capital Square's inside legal team," said Jeff Gregor, executive vice president, general counsel.

Nichols earned a juris doctor degree from William & Mary Law School, where she graduated cum laude, and a bachelor's degree with distinction in English and American studies from the University of Virginia.

Capital Square specializes in Delaware statutory trusts for Section 1031 exchanges and qualified opportunity zone funds for tax deferral and exclusion. To date, the firm has completed more than \$2 billion in transaction volume. Capital Square's related entities provide due diligence, acquisition, loan sourcing, property/asset management, and disposition, for high net worth investors, private equity firms, family offices and institutional investors.

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