

Advisor Group's Royal Alliance Completes Acquisition of Signator Investors

Royal Alliance Associates, one of Advisor Group's four independent wealth management firms, has closed its acquisition of Signator Investors Inc., a dual-registered broker-dealer and investment advisor overseeing approximately \$50 billion in client assets. Previously, Signator was part of John Hancock, a division of Manulife Financial Corporation.

"We're pleased to announce the successful close of this acquisition and are excited to welcome our new advisors into the Royal Alliance family," said Dmitry Goldin, president and CEO of Royal Alliance. "We are thrilled that 1,860 advisors, representing 93 percent of Signator's assets under administration, decided to join Royal."

The closure of this acquisition follows a successful recruiting year for Royal Alliance, which saw the company add 172 advisors with a collective \$3 billion in AUA. Royal Alliances' parent company, Advisor Group, also achieved double-digit growth last year in both revenue and AUA as it introduced new products and services to help advisors continue to grow their businesses, the company said.

Royal Alliance Associates has more than 3,600 affiliated independent financial advisors and is headquartered in Jersey City. The firm was founded in 1969.

Advisor Group is one of the nation's largest networks of independent financial advisors serving over 6,000 advisors and overseeing more than \$200 billion in client assets. Headquartered in Phoenix, the firm offers securities and

investment advisory services through its subsidiaries FSC Securities Corp., Royal Alliance Associates Inc., SagePoint Financial Inc. and Woodbury Financial Services Inc.

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