



SALES DESK: 855.330.6594
INVESTOR SERVICES: 855.320.1414

SALES MANAGEMENT



JEFF SMITH
CHIEF EXECUTIVE OFFICER
Jeff.Smith@prefcapitalsecurities.com
470.639.8311



ERIC GRABER
SENIOR VICE PRESIDENT OF SALES
EGraber@prefcapitalsecurities.com
720.937.8523



ORIT SMALL
VP, INTERNAL SALES
OSmall@prefcapitalsecurities.com
470.639.8310



NorCal
TIM HUGHES, RVP
THughes@prefcapitalsecurities.com
916.224.7485



PACIFIC NORTHWEST
CHRIS GARCIA, RVP
CGarcia@prefcapitalsecurities.com
858.945.1838



NorCal/PACIFIC NORTHWEST
CHANDLER WILLIAMSON, AVP
CWilliamson@prefcapitalsecurities.com
470.639.8323



SoCal
RIAN KEARNEY, RVP
RKearney@prefcapitalsecurities.com
720.280.5762



HEARTLAND
BRANDON MORROW, RVP
BMorrow@prefcapitalsecurities.com
214.686.0843



SoCal/HEARTLAND
MARC FEMIANO, AVP
MFemiano@prefcapitalsecurities.com
470.639.8355



SOUTHWEST
BRETT KEARNEY, RVP
BKearney@prefcapitalsecurities.com
970.217.4904



SOUTHERN STATES
RAND POINTER, RVP
RPointer@prefcapitalsecurities.com
901.634.5595



SOUTHWEST/SOUTHERN STATES
WALLY DERA, AVP
WDera@prefcapitalsecurities.com
470.639.8321



NEW YORK METRO
LEON FERN, SRVP
LFern@prefcapitalsecurities.com
908.966.0828



UPPER MIDWEST
DEREK BONNER, RVP
DBonner@prefcapitalsecurities.com
858.922.8871



NEW YORK METRO/UPPER MIDWEST
ORIT SMALL, INTERIM AVP
OSmall@prefcapitalsecurities.com
470.639.8310



FLORIDA & PUERTO RICO
TYLER BERGMAN, RVP
TBergman@prefcapitalsecurities.com
561.602.2288



FLORIDA & PUERTO RICO
MATT CORRELL, AVP
MCorrell@prefcapitalsecurities.com
470.639.8320



MID-ATLANTIC
DAVE CONSOLINO, RVP
DConsolino@prefcapitalsecurities.com
704.674.3758



NEW ENGLAND
HARRY JAQUITH, RVP
HJaquith@prefcapitalsecurities.com
207.837.3114



MID-ATLANTIC/NEW ENGLAND
MICHAEL GARRISON, AVP
MGarrison@prefcapitalsecurities.com
470.639.8329