

Skyway Capital Hires New National Sales Director

<https://thediwire.com/skyway-capital-hires-new-national-sales-director/>

April 03, 2019



Skyway Capital Markets LLC, a boutique investment banking, managing broker-dealer and wholesale securities distribution firm, has hired Joe Millo to serve as national sales director.

In his new role, Millo will be responsible for all sales efforts for Skyway's managing broker-dealer and distribution platform. This will include leading the wholesaling and national account teams and expanding the selling groups within the independent broker-dealer and registered investment advisor channels. The company noted that his position comprises a cross-product strategy, including all current and future offerings.

Millo is a 27-year veteran of the financial services industry and started his career at American Skandia in 1992.



Since that time, has worked at Genworth Financial, Grubb & Ellis, and most recently for Great-West Financial.

At Great-West, Millo was tasked with developing and executing a strategy to expand the firm's distribution to include the independent advisor channel, and from 2012-2016 he served a dual role as national sales manager and national account manager for the newly-established sales organization.

Millo holds a bachelor's degree from Sacred Heart University in Connecticut and FINRA Series 7, 26 and 63 licenses.

Skyway Capital Markets works with public and private middle-market companies through capital services that include corporate finance, mergers and acquisitions, and recapitalization.

[Click here to visit The DI Wire directory page.](#)

