

NB Private Capital Engages Access Capital Group to Expand National Sales Team

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NB Private Capital LLC, a real estate investment firm specializing in student housing and sponsor of private placement offerings, has engaged Access Capital Group LLC, to become a part of their capital distribution team. Access Capital Group is a distribution company that focuses on wholesaling Reg D products to the broker-dealer and RIA channel.

The team includes Robert Brennan, who will serve as senior vice president of capital markets for the Texas/Oklahoma region, and Patrick Lam as senior vice president of capital markets for Northern California. Brennan and Lam will be responsible for the development and growth of new business within the broker-dealer and registered investment advisor community, as well as servicing its existing partnerships within their respective territories.



In their respective roles at Access Capital Group, Lam serves as the national sales manager and Brennan as senior vice president.

Prior to joining NB Private Capital, Brennan held similar roles at Griffin Capital, CR Capital, MetLife Investors and Great West Annuities. During his 25-year career in the industry, Brennan has raised more than \$2 billion, the company said. He has a Bachelor of Business Administration degree in finance from the University of North Texas and currently holds a FINRA Series 7 securities license.

With approximately 16 years in capital markets, Lam has worked in senior executive positions at Griffin Capital, MetLife Investors, AIG Sun America and Nationwide Annuities. He has experience in fundraising and fund structuring and has raised more than \$1.2 billion, the company said. He has a bachelor's degree in management science of economics from The University of California, San Diego and hold a FINRA Series 7 securities license.

“Since our reorganization in early 2018, NBPC has grown by more than \$300 million in assets and has raised close to \$180 million in investor capital”, said Jason Kjellson, national sales manager. “Both Robert and Patrick bring to the team a wealth of experience in product development, fund structuring and capital investments.”

[NB Private Capital](#) was founded by Brian Nelson and specializes in the acquisition, financing, and ownership of student housing real estate investments. The firm currently manages more than \$850 million in multi-family housing real estate.

[For more NB Private Capital news, please visit their directory sponsor page.](#)

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