

Former Realty Capital Securities Exec Joins KBS as Manager of Product and Due Diligence

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KBS Capital Markets Group, a distributor of alternative investment products, has hired Mark Koshan as manager of product and due diligence. In this role, he will be responsible for overseeing the performance reporting and analysis of current and past KBS alternative investment offerings for the broker-dealer community.



Koshan will work closely with senior executives at KBS on product development and strategy positioning for a range of investment entities, as well as with other senior personnel at broker dealers and third-party due diligence firms to provide a thorough understanding of KBS offerings.

“Mark’s more than 10-years of financial service experience will provide great value to our team and is aligned with our efforts to ensure our alternative investment offerings are well positioned with our broker dealer partners,” said Hans Henselman, chief operating officer and chief compliance officer of KBS. “We’re pleased to welcome him to the KBS team and look forward to working alongside him.”

Prior to joining KBS, Koshan was a vice president and California sales desk manager working with alternative investment products at Realty Capital Securities. He also held a position as an internal wholesaler at Grubb & Ellis and Triple Net Properties. Mark received a bachelor’s degree in business administration from California State Polytechnic University Pomona.

KBS Capital Markets Group is a distributor whose team connects financial advisors and their clients to KBS-CMG product offerings. The company was formed in early 2005 to distribute a range of real estate and real estate-related investment products exclusively through investment professionals.

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