Non-Listed REIT Fact Sheets

3Q 2014





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	American Realty	Cole Credit	Cole Office &	СРА	Industrial
	Capital Global	Property Trust	Industrial REIT	18	Property
\$ in 000s	Trust	V	(CCIT II)	Global	Trust
OFFERING					
Effective Date	4/20/12	3/17/14	9/17/13	5/7/13	7/24/13
Offering Size (Current)	\$1,750,000	\$2,500,000	\$2,500,000	\$1,250,000	\$1,500,000
Current Equity	\$1,748,000	\$111,700	\$185,800	\$1,090,600	\$145,500
Status	Closed	Open	Open	Open	Open
PORTFOLIO					
Strategy	Net Lease	Net Lease	Net Lease	Net Lease	Net Lease
Sector	Diversified	Retail	Diversified	Diversified	Industrial
Properties (#)	246	47	17	39	15
Square Feet	11,642,000	716,000	3,800,000	6,883,000	1,887,000
Occupancy	100%	99%	100%	100%	100%
Remaining Lease Term	11.3	15.4	11.4	13.7	5.3
DIVERSIFICATION					
	Property Type	Property Type	Property Type	Property Type	Property Type
	Net Lease 100%	Drugstore 33%	Manufact. 37%	Office 52%	Industrial 100%
		Conv. Store 28%	Logistics 21%	Warehouse 17%	
	Geography	<u>Geography</u>	<u>Geography</u>	<u>Geography</u>	<u>Geography</u>
	England 30%	California 28%	Alabama 22%	Poland 20%	Illinois 28%
	Texas 12%	Louisiana 23%	Ohio 16%	Midwest U.S. 20%	Maryland 25%
BALANCE SHEET					
Invested Assets	\$1,686,100	\$193,900	\$304,000	\$715,300	\$147,800
Liquidity Ratio	13%	3%	1%	46%	7%
Leverage Ratio	28%	58%	68%	51%	20%
Short-Term Debt Ratio	64%	100%	100%	1%	100%
Variable Rate Debt Ratio	63%	61%	100%	13%	100%
DISTRIBUTIONS					
Distribution Rate	7.10%	6.30%	6.30%	6.25%	4.75%
FFO Yield	4.49%	2.00%	8.58%	1.99%	4.75%
FFO Payout Ratio	160%	314%	74%	315%	100%
IPA MFFO Yield	4.15%	N/A	N/A	1.92%	4.30%
IPA MFFO Payout Ratio	173%	N/A	N/A	305%	110%



	ARC Daily	Cole Real Estate	Dividend Cap.	Jones Lang	RREEF
	Net Asset	Income Strategy	-	LaSalle Income	Property
\$ in 000s	Value Trust	(Daily NAV)	Property Fund	Property Trust	Trust
OFFERING		(Dully vary)	Troporty runa		11000
Effective Date	8/15/11	12/6/11	1/27/06	10/1/12	1/3/13
Offering Size (Current)	\$1,500,000	\$3,500,000	\$2,250,000	\$3,000,000	\$2,250,000
Current Equity	\$24,100	\$123,500	\$1,773,300	\$232,700	\$42,000
Status	Open	Open	Open	Open	Open
PORTFOLIO					
Strategy	Net Lease	Net Lease	Hybrid	Hybrid	Hybrid
Sector	Diversified	Retail	Diversified	Diversified	Diversified
Properties (#)	14	71	69	27	4
Square Feet	209,000	1,700,000	12,000,000	6,955,000	459,000
Occupancy	100%	100%	93%	97%	100%
Remaining Lease Term	11.4	12.2	7.0	N/A	7.9
DIVERSIFICATION					
	Property Type	Property Type	Property Type	Property Type	Property Type
	Industrial 63%	Disc. Retail 15%	Office 59%	Office 31%	Industrial 49%
	Retail 36%	Manufact. 14%	Retail 30%	Apartments 23%	Office 31%
	<u>Tenant</u>	<u>Geography</u>	<u>Geography</u>	Geography	Geography
	FedEx 62%	Texas 17%	New England 17%	South 38%	New Jersey 31%
	Dollar General 12%			West 29%	California 29%
BALANCE SHEET					
Invested Assets	\$34,800	\$225,900	\$2,786,500	\$924,800	\$67,700
Liquidity Ratio	3%	2%	1%	5%	5%
Leverage Ratio	32%	49%	41%	45%	42%
Short-Term Debt Ratio	100%	82%	45%	8%	100%
Variable Rate Debt Ratio	0%	82%	23%	26%	100%
DISTRIBUTIONS					
Distribution Rate	6.20%	5.72%	4.92%	4.61%	4.91%
FFO Yield	6.54%	6.12%	7.07%	6.13%	0.72%
FFO Payout Ratio	97%	94%	65%	66%	680%
IPA MFFO Yield	6.29%	N/A	N/A	N/A	0.45%
IPA MFFO Payout Ratio	101%	N/A	N/A	N/A	1098%



	ARC	CNL	Griffin-American	NorthStar	MVP
	Healthcare	Healthcare	Healthcare	Healthcare	REIT
\$ in 000s	Trust II	Properties	REIT III	Income	
OFFERING		•			
Effective Date	2/14/13	6/27/11	2/26/14	8/7/12	9/15/12
Offering Size (Current)	\$2,100,000	\$3,000,000	\$1,750,000	\$1,000,000	\$500,000
Current Equity	\$2,018,500	\$899,900	\$207,100	\$552,100	\$32,000
Status	Open	Open	Open	Open	Open
PORTFOLIO					
Strategy	Hybrid	Hybrid	Hybrid	Hybrid	Hybrid
Sector	Healthcare	Healthcare	Healthcare	Healthcare	Parking/Storage
Properties (#)	86	87	6	13	7
Square Feet	4,092,000	4,712,000	229,000	1,204,000	N/A
Occupancy	97%	95%	92%	100%	N/A
Remaining Lease Term	10.2	8.3	9.7	9.8	N/A
DIVERSIFICATION					
	Property Type	Property Type	Property Type	Property Type	Property Type
	Sr. Living 63%	Sr. Living 62%	Med. Office 71%	Assist. Living 71%	Parking 60%
	Med. Office 36%	Med. Office 19%	Sr. Living 29%	Indep. Living 21%	Storage 40%
	<u>Geography</u>	<u>Geography</u>	<u>Geography</u>	Geography	<u>Geography</u>
	Florida 32%	Texas 25%	Mississippi 29%	Texas 15%	Ft. Lauderdale 25%
	Iowa 21%	Oregon 9%	Missouri 26%	Colorado 13%	Boulder City 16%
BALANCE SHEET					
Invested Assets	\$1,006,900	\$1,440,600	\$42,500	\$444,800	\$20,500
Liquidity Ratio	42%	5%	75%	17%	37%
Leverage Ratio	7%	61%	0%	13%	42%
Short-Term Debt Ratio	31%	33%	0%	19%	5%
Variable Rate Debt Ratio	0%	58%	0%	100%	0%
DISTRIBUTIONS					
Distribution Rate (Cash Only)	6.80%	4.00%	6.00%	6.75%	6.70%
FFO Yield	1.17%	3.19%	Negative	3.03%	2.33%
FFO Payout Ratio	591%	123%	Negative	223%	224%
IPA MFFO Yield	1.01%	3.92%	0.02%	2.93%	2.33%
IPA MFFO Payout Ratio	687%	102%	25829%	230%	224%



	Hartman	United	ARC	Inland	Phillips Edison
	Short-Term	Realty	New York City	Real Estate	ARC Grocery
\$ in 000s	Income XX	Trust	REIT	Income Trust	Center REIT II
OFFERING					
Effective Date	2/9/10	8/15/12	4/24/14	10/18/12	11/25/13
Offering Size (Current)	\$200,000	\$1,097,000	\$750,000	\$1,500,000	\$2,000,000
Current Equity	\$71,400	\$12,100	\$338,700	\$312,400	\$425,500
Status	Open	Open	Open	Open	Open
PORTFOLIO					
Strategy	Hybrid	Hybrid	Hybrid	Hybrid	Hybrid
Sector	Diversified	Diversified	Diversified	Retail	Retail
Properties (#)	6	3	3	22	8
Square Feet	1,104,000	139,000	133,000	1,326,000	721,000
Occupancy	79%	100%	100%	98%	92%
Remaining Lease Term	N/A	N/A	10.6	7.5	5.3
DIVERSIFICATION					
	Property Type	Property Type	Property Type	Property Type	Property Type
	Office 42%	Apartments 63%	Retail 90%	Retail Center 95%	Retail 100%
	Retail 35%	Med. Office 37%	Parking 10%	New Lease 5%	
	Geography	<u>Geography</u>	<u>Geography</u>	<u>Tenant</u>	<u>Tenant</u>
	Texas 100%	New York 63%	New York 100%	Dollar General 10%	
		S. Carolina 37%		LA Fitness 8%	Ahold USA 14%
BALANCE SHEET					
Invested Assets	\$92,000	\$37,900	\$92,800	\$284,100	\$117,000
Liquidity Ratio	11%	1%	67%	30%	64%
Leverage Ratio	54%	67%	0%	44%	11%
Short-Term Debt Ratio	0%	3%	0%	8%	5%
Variable Rate Debt Ratio	0%	0%	0%	87%	0%
DISTRIBUTIONS					
Distribution Rate	7.00%	7.37%	6.00%	6.00%	6.50%
FFO Yield	5.67%	3.24%	0.52%	4.78%	0.61%
FFO Payout Ratio	124%	227%	1200%	126%	1067%
IPA MFFO Yield	5.67%	2.96%	0.40%	4.57%	0.50%
IPA MFFO Payout Ratio	124%	249%	1586%	132%	1303%



	KBS Legacy	Steadfast	Resource	Resource	KBS
	Partners	Apartment	Real Estate	Real Estate	Strategic
\$ in 000s	Apartment REIT	REIT	Opportunity	Opportunity II	Opportunity II
OFFERING					
Effective Date/Capital Raise	3/12/10	12/30/13	2010-2013	2/6/14	8/12/14
Offering Size (Current)	\$2,000,000	\$1,000,000	\$750,000	\$1,000,000	\$1,000,000
Current Equity	\$199,000	\$61,100	\$656,900	\$16,300	\$33,700
Status	Open	Open	Closed	Open	Open
PORTFOLIO					
Strategy	Managed Income	Managed Income	Opportunity	Opportunity	Opportunity
Sector	Apartment	Apartment	Apartment	Apartment	Office
Properties (#) / Investments	11	4	39	1	1
Units	3,039	1,047	10,786	152	N/A
Occupancy	93%	95%	N/A	99%	N/A
Remaining Term	N/A	N/A	N/A	N/A	N/A
DIVERSIFICATION					
	Property Type	Property Type	Property Type	Property Type	Property Type
	Apartments 100%	Apartments 100%	Apartments 100%	Apartments 100%	N/A
	<u>Geography</u>	<u>Geography</u>	<u>Geography</u>	<u>Geography</u>	<u>Geography</u>
	Maryland 26%	Texas 52%	Georgia 25%	Dallas 100%	N/A
	N. Carolina 18%	Indiana 32%	Texas 24%		
BALANCE SHEET					
Invested Assets	\$409,300	\$87,200	\$853,800	\$9,200	\$3,300
Liquidity Ratio	6%	18%	12%	48%	89%
Leverage Ratio	71%	70%	52%	81%	0%
Short-Term Debt Ratio	4%	0%	19%	0%	0%
Variable Rate Debt Ratio	0%	100%	31%	100%	0%
DISTRIBUTIONS					
Distribution Rate	5.93%	6.00%	4.00%	2.50%	0.00%
FFO Yield	4.89%	Negative	Negative	Negative	Negative
FFO Payout Ratio	125%	Negative	Negative	Negative	Negative
IPA MFFO Yield	4.93%	1.39%	Negative	Negative	N/A
IPA MFFO Payout Ratio	124%	434%	Negative	Negative	N/A



	KBS	ARC	Carey	Lightstone	Moody
	REIT	Hospitality	Watermark	Value Plus	National
\$ in 000s	III	Trust	Investors	REIT II	REIT I
OFFERING					
Effective Date	10/26/10	1/7/14	12/20/13	2/17/09	4/15/09
Offering Size (Current)	\$2,000,000	\$2,000,000	\$935,000	\$300,000	\$1,000,000
Current Equity	\$989,700	\$123,700	\$813,300	\$166,900	\$74,000
Status	Open	Open	Open	Open	Open
PORTFOLIO					
Strategy	Managed Income	Managed Income	Managed Income	Managed Income	Managed Income
Sector	Office	Hotel	Hotel	Hotel	Hotel
Properties (#)	14	6	23	7	7
Square Feet (Office)/ Rooms	6,141,000	1,181 rooms	5,660 rooms	854 rooms	941 rooms
Occupancy	90%	82%	79%	71%	N/A
Remaining Term / RevPAR (\$)	5.2	\$122	\$155	\$74	N/A
DIVERSIFICATION					
	Property Type	Hotel Brand (#)	Hotel Brand	Property Type	Property Type
	Office 100%	Courtyard 2	Marriott 38%	Hotels 100%	Hotels 100%
		Westin 1	Hilton 14%		
	<u>Geography</u>	Geography (#)	<u>Geography</u>	Hotel Brand (#)	Hotel Brand (#)
	Illinois 23%	Virginia 2	California 20%	TownPlace 3	Hyatt Place 2
	Texas 21%	Georgia 1	Florida 19%	Aloft 1	Courtyard 1
BALANCE SHEET					
Invested Assets	\$1,628,400	\$114,000	\$1,326,300	\$107,000	\$129,700
Liquidity Ratio	9%	15%	8%	42%	12%
Leverage Ratio	56%	40%	62%	22%	73%
Short-Term Debt Ratio	2%	57%	14%	5%	11%
Variable Rate Debt Ratio	25%	0%	0%	0%	0%
DISTRIBUTIONS					
Distribution Rate	6.26%	6.80%	5.50%	6.50%	8.00%
FFO Yield	7.65%	2.50%	6.12%	6.15%	4.34%
FFO Payout Ratio	82%	283%	90%	106%	188%
IPA MFFO Yield	6.30%	3.84%	6.89%	6.14%	4.55%
IPA MFFO Payout Ratio	100%	184%	80%	106%	179%



	ARC	NorthStar	NorthStar	
	Realty	Real Estate	Real Estate	
\$ in 000s	Finance	Income II	Income Trust	
OFFERING				
Effective Date/Capital Raise	2/12/13	5/6/13	2010-2013	
Offering Size (Current)	\$2,000,000	\$1,500,000		
Current Equity	\$281,000	\$186,500	\$1,018,600	
Status	Open	Open	Closed	
PORTFOLIO				
Strategy	Debt	Debt	Debt	
Sector	Diversified	Diversified	Diversified	
Debt Investments	35	7	39	
Senior Loan Ratio	40%	93%	79%	
Average Loan Size	\$2,299	\$50,786	\$34,872	
DIVERSIFICATION				
	<u>Debt</u>	<u>Debt</u>	<u>Debt</u>	
	Mezzanine 55%	First Lien 93%	First Lien 79%	
	Senior Loans 40%	Subordinate 7%	Mezzanine 11%	
			CMBS 8%	
	<u>Collateral</u>	<u>Collateral</u>	Subordinated 2%	
	Hotel 31%	N/A		
	Office 24%			
BALANCE SHEET				
Invested Assets	\$351,800	\$355,500	\$1,875,400	
Liquidity Ratio	0%	9%	3%	
Leverage Ratio	32%	58%	48%	
Short-Term Debt Ratio	100%	100%	24%	
Variable Rate Debt Ratio	100%	100%	72%	
DISTRIBUTIONS				
Distribution Rate	8.25%	7.00%	8.00%	
FFO Yield	3.91%	1.88%	8.03%	
FFO Payout Ratio	181%	373%	100%	
IPA MFFO Yield	3.91%	2.15%	8.13%	
IPA MFFO Payout Ratio	181%	325%	98%	



	American Realty	Carter Validus	Cole Credit	Cole	Corporate
	Capital Trust	Mission Critical	Property	Corporate	Property Assoc.
\$ in 000s	V	REIT	Trust IV	Income Trust	17 Global
OFFERING					
Effective Date/Capital Raise	2013	2010-2014	2012-2014	2011-2013	2007-2013
Current Equity	\$1,601,200	\$1,723,300	\$3,012,700	\$1,968,600	\$2,850,400
Current NAV/Share	N/A	N/A	N/A	N/A	\$9.50
Status	Closed	Closed	Closed	Closed	Closed
PORTFOLIO					
Strategy	Net Lease	Net Lease	Net Lease	Net Lease	Net Lease
Sector	Retail	Diversified	Retail	Diversified	Diversified
Properties/Investments (#)	463	45	671	87	434
Square Feet	13,108,000	5,544,000	17,900,000	18,300,000	41,000,000
Occupancy	100%	97%	99%	100%	100%
Remaining Lease Term	9.9	12.5	12.0	11.3	N/A
DIVERSIFICATION					
	Property Type	Property Type	Property Type	Property Type	Property Type
	Net Lease 100%	Data Center 54%	Disc. Store 15%	Manufact. 16%	Office 33%
		Med. Office 46%	Drugstore 10%	Healthcare 15%	Warehouse 23%
	_				Retail 20%
	<u>Tenant</u>	<u>Geography</u>	<u>Geography</u>	<u>Geography</u>	Industrial 16%
	SunTrust 18%	Dallas 21%	California 13%	Texas 22%	Other 8%
	Sanofi US 12%		Texas 11%	California 11%	
BALANCE SHEET					
Invested Assets	\$2,220,300	\$1,967,000	\$3,584,800	\$2,668,300	\$4,210,400
Liquidity Ratio	3%	4%	2%	1%	7%
Leverage Ratio	40%	23%	32%	37%	46%
Short-Term Debt Ratio	22%	10%	2%	6%	19%
Variable Rate Debt Ratio	47%	26%	62%	75%	10%
DISTRIBUTIONS					
Distribution Rate	6.60%	7.00%	6.25%	6.50%	6.50%
FFO Yield	7.84%	6.59%	5.11%	6.92%	5.58%
FFO Payout Ratio	85%	106%	123%	95%	117%
IPA MFFO Yield	6.60%	3.97%	N/A	N/A	5.02%
IPA MFFO Payout Ratio	100%	176%	N/A	N/A	129%



	Griffin Capital	Industrial	Griffin-American	Sentio	Summit
	Essential Asset	Income	Healthcare	Healthcare	Healthcare
\$ in 000s	REIT	Trust	REIT II	Properties	REIT
OFFERING					
Capital Raise (Years)	2009-2014	2009-2013	2009-2013	2008-2011	2006-2010
Current Equity	\$1,316,700	\$2,108,700	\$2,955,100	\$114,800	\$171,800
Current NAV/Share	N/A	N/A	\$10.22	\$11.63	\$2.09
Status	Closed	Closed	Closed	Closed	Closed
PORTFOLIO					
Strategy	Net Lease	Net Lease	Hybrid	Hybrid	Hybrid
Sector	Diversified	Industrial	Healthcare	Healthcare	Healthcare
Properties (#)	54	283	289	25	13
Square Feet	12,563,000	57,640,000	11,277,000	N/A	370,000
Occupancy	96%	94%	95%	N/A	100%
Remaining Lease Term	8.1	5.4	9.2	N/A	N/A
DIVERSIFICATION					
	<u>Property Type</u>	<u>Tenant</u>	<u>Property Type</u>	Property Type	Property Type
	Office 90%	Amazon.com 6%	Med. Office 42%	Sr. Living 77%	Healthcare 100%
	Industrial 10%	Home Depot 4%	Sr. Housing 29%	Net Lease 20%	
	<u>Geography</u>	<u>Geography</u>	<u>Geography</u>	Geography	<u>Geography</u>
	California 14%	Phoenix 10%	U.K. 14%	Texas 24%	Oregon 40%
	Illinois 11%	S. California 10%		Illinois 17%	N. Carolina 35%
BALANCE SHEET					
Invested Assets	\$1,881,500	\$3,842,800	\$3,018,500	\$320,900	\$149,600
Liquidity Ratio	7%	0%	1%	6%	6%
Leverage Ratio	33%	51%	19%	68%	41%
Short-Term Debt Ratio	7%	15%	64%	17%	34%
Variable Rate Debt Ratio	51%	16%	46%	25%	60%
DISTRIBUTIONS					
Distribution Rate	6.75%	6.00%	6.65%	5.00%	0.00%
FFO Yield	6.24%	6.00%	8.00%	6.59%	Negative
FFO Payout Ratio	108%	100%	84%	76%	N/A
IPA MFFO Yield	5.22%	5.35%	5.67%	6.25%	Negative
IPA MFFO Payout Ratio	129%	112%	117%	80%	N/A



	ARC - Retail	Phillips-Edison	Strategic	Inland	Lightstone
	Centers of	ARC Shopping	Realty	American	Value Plus
\$ in 000s	America	Center REIT	Trust	Real Estate	REIT
OFFERING					
Capital Raise (Years)	2011-2014	2010-2014	2009-2013	2005-2009	2006-2008
Current Equity	\$852,300	\$1,787,700	\$108,300	\$8,595,800	\$248,200
Current NAV/Share	N/A	N/A	\$7.11	\$6.94	\$11.80
Status	Closed	Closed	Closed	Closed	Closed
PORTFOLIO					
Strategy	Hybrid	Hybrid	Hybrid	Hybrid	Hybrid
Sector	Retail	Retail	Retail	Diversified	Diversified
Properties (#)	13	131	16	255	35
Square Feet	2,549,000	13,886,000	1,521,000	23,584,000	2,800,000
Occupancy	94%	95%	87%		
Remaining Lease Term	4.8	6.1	7.0	N/A	N/A
DIVERSIFICATION					
	<u>Tenant</u>	<u>Tenant</u>	<u>Tenant</u>	Property Type	Property Type
	Best Buy 7%	Publix 9%	Publix 7%	Hotel 49%	Hotel 41%
	AMC 6%	Kroger 8%		Retail 31%	Apartment 30%
				Apartment 5%	Retail 18%
	<u>Geography</u>	<u>Geography</u>	<u>Geography</u>	Non-Core 15%	Industrial 11%
	Texas 22%	Florida 12%	California 27%		
	N. Carolina 16%	Georgia 11%			
BALANCE SHEET					
Invested Assets	\$391,500	\$2,021,900	\$179,700	\$9,944,300	\$569,500
Liquidity Ratio	52%	1%	2%	8%	9%
Leverage Ratio	22%	25%	68%	42%	46%
Short-Term Debt Ratio	0%	35%	18%	31%	74%
Variable Rate Debt Ratio	0%	30%	4%	26%	37%
DISTRIBUTIONS					
Distribution Rate	6.40%	6.70%	2.40%	5.00%	7.00%
FFO Yield	1.93%	6.08%	Negative	6.17%	9.80%
FFO Payout Ratio	340%	110%	Negative	81%	71%
IPA MFFO Yield	2.02%	5.64%	Negative	N/A	8.89%
IPA MFFO Payout Ratio	317%	119%	Negative	N/A	79%



	Hines	Global	Apple	Apple	CNL
	REIT	Income	Hospitality	REIT	Lifestyle
\$ in 000s		Trust	REIT	10	Properties
OFFERING					
Capital Raise (Years)	2004-2009	2010-2013	2007-2010	2011-2014	2004-2011
Current Equity	\$1,966,700	\$82,200	\$3,737,300	\$1,051,600	\$2,627,400
Current NAV/Share	\$6.40	N/A	\$10.10	\$11.00	\$6.85
Status	Closed	Closed	Closed	Closed	Closed
PORTFOLIO					
Strategy	Managed Income	Hybrid	Managed Income	Managed Income	Managed Income
Sector	Office	Diversified	Hotel	Hotel	Other
Properties (#)	36	9	188	49	107
Square Feet / Rooms	18,475,000	1,308,000	23,489 rooms	6,188 rooms	N/A
Occupancy	86%	100%	79%	77%	N/A
Remaining Term / RevPAR (\$)	N/A	5.0	\$99	\$92	N/A
DIVERSIFICATION					
	Property Type	Property Type	Property Type	Property Type	Property Type
	Office 91%	Office 41%	Hotels 100%	Hotels 100%	Ski Resorts 30%
	Retail 7%	Industrial 39%			Attractions 26%
					Sr. Housing 25%
	<u>Geography</u>	<u>Geography</u>	Hotel Brand (#)	Hotel Brand (#)	Marinas 7%
	Los Angeles 19%	Texas 52%	Courtyard 34	Hilton Garden 11	Other 12%
	Dallas 13%		Hampton Inn 32	Homewood 10	
BALANCE SHEET					
Invested Assets	\$2,390,300	\$121,000	\$3,974,000	\$964,800	\$3,069,300
Liquidity Ratio	8%	6%	2%	0%	11%
Leverage Ratio	45%	58%	18%	13%	37%
Short-Term Debt Ratio	45%	47%	34%	50%	38%
Variable Rate Debt Ratio	40%	0%	32%	2%	30%
DISTRIBUTIONS					
Distribution Rate	2.90%	6.50%	6.50%	7.50%	4.25%
FFO Yield	3.87%	4.67%	7.30%	8.36%	7.94%
FFO Payout Ratio	70%	140%	83%	90%	54%
IPA MFFO Yield	2.83%	5.43%	N/A	N/A	9.76%
IPA MFFO Payout Ratio	102%	120%	N/A	N/A	44%



	Hines	KBS	KBS	Signature	TIER
	Global	REIT	REIT II	Office	REIT
\$ in 000s	REIT			REIT	
OFFERING					
Capital Raise (Years)	2009-2014	2006-2008	2008-2010	2010-2013	2003-2008
Current Equity	\$2,709,200	\$1,757,000	\$1,890,400	\$510,700	\$2,764,500
Current NAV/Share	N/A	\$4.45	\$6.05	N/A	\$4.20
Status	Closed	Closed	Closed	Closed	Closed
PORTFOLIO					
Strategy	Managed Income	Managed Income	Managed Income	Managed Income	Managed Income
Sector	Office	Office	Office	Office	Office
Properties (#)	41	409	19	13	37
Square Feet	14,489,000	10,200,000	6,300,000	2,624,000	15,300,000
Occupancy	95%	83%	89%	99%	
Remaining Lease Term	N/A	5.2	8.6	5.3	N/A
DIVERSIFICATION					
	Property Type	Property Type	Property Type	<u>Tenant</u>	Property Type
	Office 76%	GKK Assets 54%	Office 95%	State Farm 14%	Office 100%
	Retail 14%	Office 38%	Industrial 5%	Time Warner 13%	
	Geography	<u>Geography</u>	<u>Geography</u>	<u>Geography</u>	<u>Geography</u>
	U.S. 54%	N. Carolina 12%	California 28%	Houston 19%	Philadelphia 20%
	International 46%		New Jersey 18%	Atlanta 17%	Chicago 15%
BALANCE SHEET					
Invested Assets	\$4,264,500	\$2,018,000	\$1,758,900	\$676,200	\$3,440,600
Liquidity Ratio	3%	6%	11%	1%	0%
Leverage Ratio	51%	34%	49%	23%	42%
Short-Term Debt Ratio	41%	53%	73%	37%	83%
Variable Rate Debt Ratio	69%	31%	14%	53%	4%
DISTRIBUTIONS					
Distribution Rate	6.25%	0.00%	6.50%	6.00%	0.00%
FFO Yield	7.86%	2.27%	6.60%	7.19%	2.28%
FFO Payout Ratio	80%	N/A	98%	83%	N/A
IPA MFFO Yield	6.05%	1.60%	6.79%	N/A	2.24%
IPA MFFO Payout Ratio	103%	N/A	96%	N/A	N/A



\$ in 000s	Landmark Apartment Trust	Monogram Residential Trust	Steadfast Income REIT	SmartStop Self Storage	KBS Strategic Opportunity
OFFERING	Trust	Trust	KLII	Storage	Opportunity
Capital Raise (Years)	2006-2010	2008-2011	2010-2013	2008-2013	2009-2012
Current Equity	\$220,200	\$1,498,500	\$768,000	\$522,300	\$591,800
Current NAV/Share	\$8.15	\$10.41	N/A	\$10.81	\$11.27
Status	Closed	Closed	Closed	Closed	Closed
PORTFOLIO					
Strategy	Managed Income	Managed Income	Managed Income	Managed Income	Opportunity
Sector	Apartment	Apartment	Apartment	Storage	Office
Properties/ Loans (#)	78	56	65	126	25
Square Feet / Units	24,221 units	9,153 units	16,395 units	80,325 units	4,600,000
Occupancy	93%	94%	95%	88%	79%
Remaining Lease Term	N/A	N/A	N/A	N/A	3.8
DIVERSIFICATION					
	Property Type	Property Type	Property Type	Property Type	Property Type
	Apartments 100%	Apartments 100%	Apartments 100%	Storage 100%	Office 83%
					Apartments 10%
	<u>Geography</u>	Geography (#)	<u>Geography</u>	<u>Geography</u>	<u>Geography</u>
	Dallas 26%	California 9	Texas 42%	California 14%	Washington 29%
	Atlanta 12%	Texas 6	Oklahoma 11%	Georgia 14%	Texas 22%
BALANCE SHEET					
Invested Assets	\$1,918,400	\$3,015,400	\$1,611,300	\$746,600	\$1,005,400
Liquidity Ratio	1%	5%	1%	2%	2%
Leverage Ratio	62%	37%	66%	54%	52%
Short-Term Debt Ratio	48%	25%	3%	45%	4%
Variable Rate Debt Ratio	35%	12%	55%	11%	82%
DISTRIBUTIONS					
Distribution Rate	3.00%	3.50%	7.00%	6.50%	2.50%
FFO Yield	3.86%	3.46%	5.36%	4.77%	6.95%
FFO Payout Ratio	78%	102%	133%	137%	40%
IPA MFFO Yield	N/A	N/A	5.92%	5.62%	4.04%
IPA MFFO Payout Ratio	N/A	N/A	118%	116%	62%

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